

**Financial highlights of Wintrust's acquisition targets
For the year ended Dec. 31, 2014.**

Financial metrics	Community Financial Shares Inc.*	North Bank	Suburban Illinois Bancorp Inc.
Total assets (\$M)	343.2	107.9	470.5
Total deposits (\$M)	310.3	96.1	411.1
Total loans and leases (\$M)	185.0	55.1	296.7
ROAA (%)	1.74	0.49	-0.47
Net interest margin (%) ¹	3.39	3.83	3.15
Efficiency ratio (%) ¹	85.33	78.65	91.99
Texas ratio (%)	16.00	32.92	288.37
NCOs/avg. loans (%)	-0.01	0.31	1.77
Tier 1 risk-based ratio (%)	12.24	17.30	5.21

Data compiled April 8, 2015.

* Subsidiary financials were used for the company due to unavailability of consolidated financials.

ROAA = return on average assets

NCOs = net charge-offs

¹ Shown on a fully taxable equivalent basis.

Texas ratio = Nonperforming assets plus loans 90 days or more past due, adjusted for assets guaranteed by the U.S. government, divided by tangible equity and loan loss reserves.

Total loans and leases include those held for sale.

Data is based on regulatory filings.

Source: SNL Financial

