

2013 YTD Pacific Northwest deals

Year-to-date as of Oct. 28, 2013

Announcement	Buyer (ticker)	Target (ticker)	Target city, state	Deal value* (\$M)	Deal value/tang. book* (%)	Target assets* (\$M)
10/23/13	Heritage Financial Corp. (HFWA)	Washington Banking Co. (WBCO)	Oak Harbor, WA	262.4	148.7	1,648.2
10/23/13	Cascade Bancorp (CACB)	Home Federal Bancorp Inc. (HOME)	Nampa, ID	265.8	153.7	1,007.7
09/11/13	Umpqua Holdings Corp. (UMPQ)	Sterling Financial Corp. (STSA)	Spokane, WA	1,995.1	167.1	9,939.6
07/26/13	HomeStreet Inc. (HMST)	Fortune Bank	Seattle, WA	27.1	142.0	141.5
07/26/13	HomeStreet Inc. (HMST)	YNB Financial Services Corp.	Yakima, WA	10.3	139.6	125.1
03/27/13	Glacier Bancorp Inc. (GBCI)	North Cascades Bancshares Inc.	Chelan, WA	29.3	126.9	346.0
03/20/13	Puget Sound Bank (PUGB)	Core Business Bank	Bellevue, WA	8.4	131.7	64.0
03/11/13	Heritage Financial Corp. (HFWA)	Valley Community Bancshares Inc.	Puyallup, WA	44.0	146.1	242.2
01/28/13	One PacificCoast Foundation	Albina Community Bank	Portland, OR	NA	NA	128.2

Data as of Oct. 28, 2013.

NA = not available

* Metric based on announcement date.

Excludes minority, branch and government-assisted deals.

Includes pending and completed deals where the target is located in the U.S. Terminated deals are excluded.

Source: SNL Financial

