

# Top 15 small farm lenders\*

Company (Parent ticker)	City, state	Total assets (\$B)	Total small farm & agric. production loans*	
			(\$M)	#
John Deere Financial F.S.B.	Madison, WI	1.89	1,285.9	169,245
Wells Fargo Bank NA (WFC)	Sioux Falls, SD	1,266.13	1,254.0	33,910
U.S. Bank NA (USB)	Cincinnati, OH	345.09	660.6	8,312
Great Western Bank	Sioux Falls, SD	9.08	440.8	5,930
United Bank of Iowa	Ida Grove, IA	1.22	399.6	4,881
Dacotah Bank (DBIN)	Aberdeen, SD	2.06	397.3	5,311
BMO Harris Bank NA	Chicago, IL	95.26	315.8	3,334
Regions Bank (RF)	Birmingham, AL	120.42	314.0	3,257
National Penn Bank (NPBC)	Boyertown, PA	8.35	280.9	3,132
Bank of the West	San Francisco, CA	63.34	276.4	3,301
Pinnacle Bank	Lincoln, NE	3.76	248.0	2,635
Stockman Bank of Montana	Miles City, MT	2.38	234.0	3,014
Bank Iowa	West Des Moines, IA	1.14	223.8	3,475
Fulton Bank NA (FULT)	Lancaster, PA	9.23	215.8	2,695
Arvest Bank	Fayetteville, AR	13.20	213.0	4,104

As of March 11, 2013

Financial data is for the fourth quarter ended Dec. 31, 2012, unless otherwise noted.

Data is based on regulatory filings by commercial and savings banks.

\* Loans secured by farmland including farm residential and other improvements, and loans to finance agricultural production and other loans to farmers with original amounts of \$500,000 or less.

Source: SNL Financial

