

Top CRE lenders in US*

Company (top level U.S. ticker)	City, state	Total assets (\$B)	CRE loans (\$B) ¹	CRE loans/total loans (%) ¹	Delinquent CRE loans/total CRE loans (%) ²	Linked-quarter CRE loan growth (%) ¹
Wells Fargo & Co. (WFC)	San Francisco, CA	1,436.63	101.40	12.03	3.63	-4.68
JPMorgan Chase & Co. (JPM)	New York, NY	2,389.35	63.36	8.37	1.40	0.35
Bank of America Corp. (BAC)	Charlotte, NC	2,176.63	49.87	5.20	3.27	-0.14
U.S. Bancorp (USB)	Minneapolis, MN	355.45	33.77	14.75	2.51	0.20
PNC Financial Services Group Inc. (PNC)	Pittsburgh, PA	300.95	27.70	14.59	5.94	-1.48
New York Community Bancorp Inc. (NYCB)	Westbury, NY	44.51	26.94	84.20	0.72	2.73
M&T Bank Corp. (MTB)	Buffalo, NY	82.81	20.43	30.99	4.13	-1.34
Capital One Financial Corp. (COF)	McLean, VA	300.29	18.63	9.41	2.02	1.33
BB&T Corp. (BBT)	Winston-Salem, NC	180.84	17.63	14.98	3.77	-0.28
General Electric Capital Corp.	Norwalk, CT	537.95	15.56	5.75	12.72	-3.76
TD Bank US Holding Co.	Portland, ME	222.72	15.49	15.37	5.59	-0.12
Santander Holdings USA Inc.	Boston, MA	82.73	15.09	28.79	1.86	-0.34
UnionBanCal Corp.	San Francisco, CA	96.96	11.28	18.52	1.61	0.68
Zions BanCorp. (ZION)	Salt Lake City, UT	54.11	10.97	28.92	2.76	0.58
Citigroup Inc. (C)	New York, NY	1,881.73	9.27	1.39	3.08	-6.31
Regions Financial Corp. (RF)	Birmingham, AL	119.72	8.75	11.67	6.97	-4.35
SunTrust Banks Inc. (STI)	Atlanta, GA	172.53	8.50	6.85	2.35	-0.27
KeyCorp (KEY)	Cleveland, OH	89.44	7.96	13.70	1.81	-3.25
HSBC North America Holdings Inc.	New York, NY	305.35	7.72	7.69	3.86	-2.27
People's United Financial Inc. (PBCT)	Bridgeport, CT	30.58	7.66	34.43	2.56	4.60
Median of top CRE lenders		201.78	15.53	14.14	2.92	-0.27

* Limited to U.S. banks and thrifts, on a top-tier basis.

Financial data is at March 31, 2013, and is based on regulatory reports as of May 23, 2013.

¹ CRE loans include non-owner-occupied property loans, construction and land development loans, multifamily loans and unsecured commercial real estate loans.

Non-owner-occupied property loans = loans secured by non-owner-occupied (nonfarm and/or nonresidential) properties.

Construction and land development loans = loans secured by real estate, originated for the construction and land development of structures.

Multifamily loans = loans secured by residential properties for five or more families.

Unsecured commercial real estate loans = loans, not secured by real estate, used to finance commercial real estate, construction and land development activities.

² Delinquent loans are defined as loans at least 30 days past due and nonaccrual loans.

Source: SNL Financial